

Digital Mantra is 1st Practical Digital Marketing Academy. We **Completely Focusing On Practical Implementation** & Execution.

100+ **Batches**

1200+ **Participants**

3 **Years of Trust**

www.digitalmantraacademy.com

We Work On : facebook | Google | Linked in | WordPress | PouTube





WHY STUDY DIGITAL MARKETING?

Digital Marketing is a obvious pathway to make massive money. Whether you're a student,a job aspirant, a professional, a housewife, or an ambitious dreamer, Digital Marketing will pave a way for you to make your dreams turn into reality.



Expand Your Business



Start an e-Commerce Store



Be a Freelancing Giant



Set up a Website for Regular Passive Income

Linked in

Listed Digital Marketing One of the Top Hottest Jobs in the world

7000+Vacancies

Make Yourself Job Ready in 3-6 Months

Plan to Start / Run Your Own Business?

Learn Growth Marketing Hacks With the Course



WHO SHOULD TAKE THIS COURSE & WHY?

Students



Fresher with "0" Industry Experience Start your Career in top MNCs

Professionals

Unsatisfied with Monotonous Work UpSkill your Profile and Growth

Business Owners



Not Enough Growth in \$ Grow your Money by 10X

Course Highlights



110+ Hours Classroom & Online Sessions



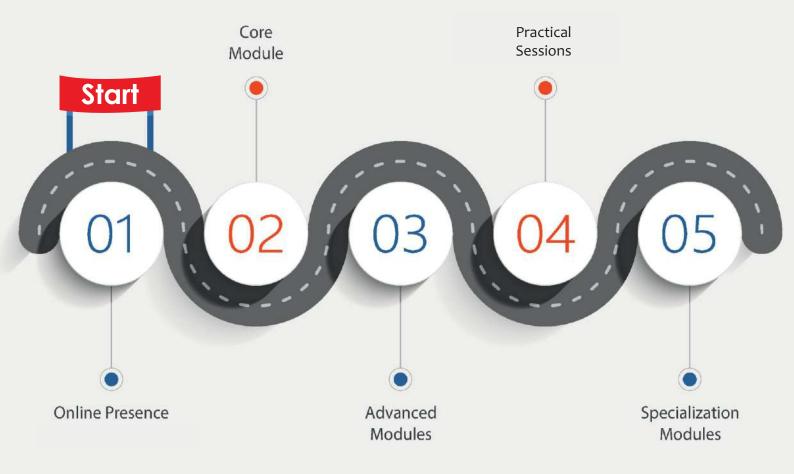
100% Placement Assistance



4+ Industry Certifications



Learning Center 1 Year Access to Updated Content



Core Modules | Course - 1

Search Engine Optimization

- How Search Engines Work
- Use Wikipedia, Forums for Keyword Research
- Creating Content Clusters for Content Marketing
- App Store Optimization
- Google Hacks to Improve Your Search Ranking
- Optimizing for Voice Research : Crack Google's latest Algorithms 2019
- How to do Backlink Audit & find potential forums for posting with competitor research

Search Engine Marketing

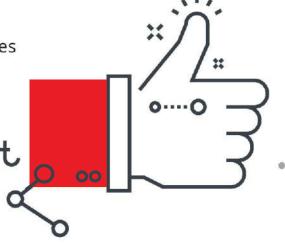
- Understand & Create Customer Journey
- Keyword Research & Planning
- Remarketing, RLSA & Dynamic Targeting
- Shopping PLA Ads & Smart Display Campaigns
- YouTube Advertising
- Quora Advertising

Social Media Marketing

- Facebook Marketing
- Instagram Marketing
- Twitter Marketing
- LinkedIn Marketing
- Pinterest Marketing
- Using Hootsuite, Buffer, Sproutsocial for Social Media
- How to make Industry specific Social Media Strategy

Email Marketing

- How to write effective content
- How to increase leads through nurturing
- Email Marketing Strategies for B2B & B2C businesses
- Drip Email Campaigns
- Best Email Templates for Communication



Advanced Modules | Course-2

Inbound Marketing

- Understand and implement the concept of funnel marketing
- Strategize the plans for attracting a relevant audience using cost effective methods
- Learn to use automation tools such as HubSpot, Push Engage & landing page builders
- · Start to strategically analyze your campaigns and tactically improve them

Web Analytics

- Understanding Google Analytics (Top Rated tool in Industry)
- Website tracking through Google Tag Manager
- Understanding User Flow & how to create Industry wide reports

Affiliate Marketing Master Class I Course-3

- Find profitable offers
- Spy on other affiliates
- Run profitable campaigns
- Scale successful campaigns to multiply earnings
- Tools used by super-affiliates

Specialization Modules I course-4

E-Commerce Listing & Marketplace Listing

- Explore how the billion-dollar online market industry
- How do we be a part of the new age e-tail?
- The pros and cons of listing on marketplace and own website
- Set up your own store
- Drive marketing campaigns for conversions and sales

Facebook Marketing in association with Facebook

- Facebook Pages and Post Best Practices
- Facebook Ads Optimization and Reporting
- Facebook Messenger, Shop, Pixel
- Building Brand Awareness
- Driving Online Sales/Leads

Content Marketing in association with LinkedIn

- Identifying & creating "Good" Content
- Framework to begin a content marketing program
- How to show ROI for content programs
- About key resources and tools to create and curate content

Media Buying & Planning

- Setting up the objectives
- Understand the key tasks to draft an "awesome" digital media plan
- Segmentation & targeting of the audience
- Best practice to execute the campaigns
- Multiple formats & appropriate for our targeted digital platforms

Programmatic Marketing

- Real-time bidding
- How Programmatic Advertising Works
- Types of Programmatic Advertising
- Advantages and Challenges

How to become a Freelancer in Digital Marketing

- Brand's Necessity To utilize Digital Marketing Services
- How The Brand Is Currently Reaching Out To Customers?
- Generating Custom Reports & Automated Reports
- Evaluating Other Digital Marketing Services Providers
- Creating Customized Presentations and Proposal
- Setting Expectations and metrics to track performance

Graphics Designing

- Design Alignment
- Logo Designing
- Color Combinatione
- Creativity

Entrepreneurship For Business

- Business Fundamentals
- Marketing Strategy
- Why businesses fails ?
- Stages Of business life cycle

Startup Strategy

- How to set new business or startup
- Market Research
- Competitor Analysis
- Why startups Fails
- Startup Funding
- Imporve Business Knowledge

Case Study Exercises

Digital Mantra has identified top Digital Marketing campaigns in recent times. We have worked with the implementation team of each of these campaigns and designed 10 hrs of case studies exercises. You will create a Business Case Solution in each individual exercise.

SMM Case Study Exercise: Cadbury Dairy Milk

Learning Outcomes

- Generate a perfect idea to create a rewarding social media marketing campaign.
- Learn to connect your social media marketing campaign with a special event to ensure maximum attention from the audience.
- Identify the best ways to get user-generated content.
- Choose the most relevant social media channels for your campaign to ensure better results with minimal effort.

SEO Case Study Exercise: Amazon

Learning Outcomes

- Gain competency in improving search engine ranking of your website content and blogs.
- Implement and learn to get your content indexed in the search engines frequently.
- Learn to analyze which web pages are working well and which need improvement.
- Research and shortlist best keywords to make your content searchable.

Tools you will Learn

- Google Analytics
- Google Keyword Planner
 Google Search Console

SEM Case Study Exercise: Carwale

Learning Outcomes

- Create an effective search engine marketing campaign to target relevant people.
- Learn to set appropriate budget to get the most out of your campaigns.
- Analyze the performance of your campaigns and keep track of the conversions.

Tools you will Learn

- Google Keyword Planner
 Google Ads





Carwale

Web Analytics Case Study Exercise: Puma



Learning Outcomes

- Discover ways to turn your website into a conversion tool that ensures sales.
- Identify the geographies from where your website traffic is coming from.
- Analyse the interaction of the visitors with your website.
- Assess the points of improvement and update your website to deliver better experience.

Tools you will Learn

Google Analytics

Inbound Marketing Case Study Exercise: Myntra



Learning Outcomes

- Take the bird's eye view of the Inbound Marketing strategies adopted by big brands.
- Create a next level Inbound Marketing strategy for your business.
- Create an appealing landing page to get targeted people landed on your website or product page.
- Design a landing page

Tools you will Learn

Unbounce.com Landing Page Builder





IS IT DIFFICULT TO LEARN ?

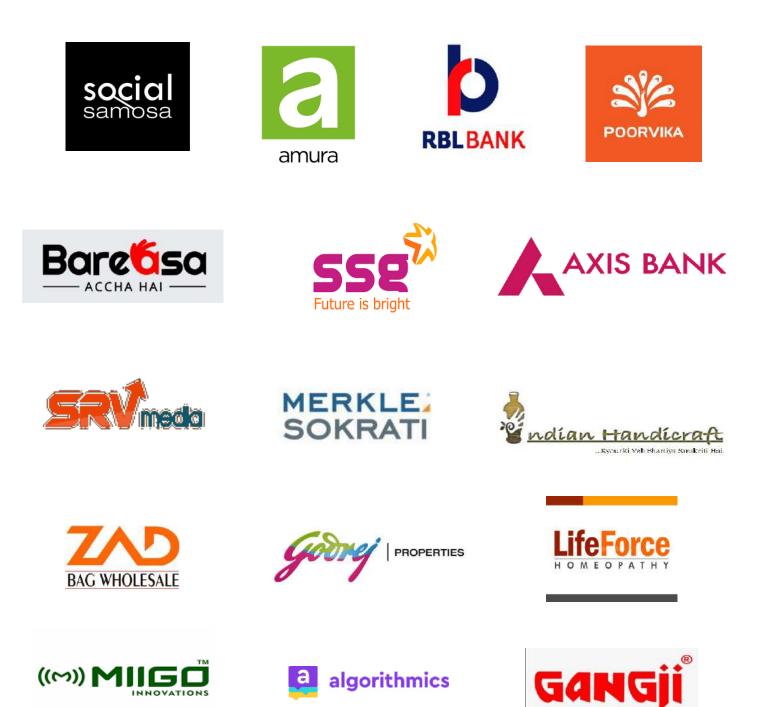
Absolutely Not. We will teach you through Step-by-Step Process. You just need basic knowledge of Computers and Internet. it will be in Simple Hing-lish Language.

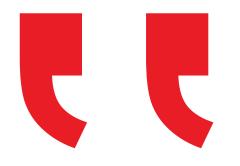
Why Digital Mantra...?

One of Trusted & Leading Academy

Our Students Work At...

Some of the companies where our students work:





The world is going digital...

when will you?







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